Philadelphia glazing firm Graboyes Commercial announces revised company name and several promotions

Philadelphia, PA (January 24, 2020) – Graboyes Commercial Window and Glass Solutions (formerly Graboyes Commercial Window Company) is pleased to announce its new name and several promotions.

The company has revised its name to better represent its broad array of expertise and offerings beyond windows. While commercial window installation remains a core focus (including a proud legacy of expertise in window retrofit and historic window replacement), in recent years the company has incorporated BIM/Revit façade design and coordination services, curtainwall, storefront, glass railing, and interior glazed demountable partitions and doors. The company also has partnered in an inclusive dealer agreement with Quest Ecowall window wall system in the Pennsylvania, New Jersey, and Delaware markets.

Recent promotions in support of growth

Graboyes Commercial Window and Glass Solutions also is pleased to announce recent promotions in support of its continued growth:

Lou Filippone recently was promoted from director of business development to VP and general manager. Filippone joined Graboyes in 2018, bringing extensive experience in sales, service, and project management. He formerly served as a general manager for SILA.

Journeyman foreman Jim DelRossi joins the management team as general superintendent. DelRossi will be responsible for working closely with project foremen in the field in support of preconstruction requirements as well as day-to-day execution of work. DelRossi’s position will further strengthen Graboyes’ constant focus on and prioritization of safety and excellence of execution.

Journeyman foreman Jim Coppola, who recently joined Graboyes from Almond Glass Works in Camden, joins Graboyes’ management team as a project manager. Coppola will work closely with the company’s project foremen and the project teams of its customers to support preconstruction requirements as well as day-to-day execution of work.
Mike Kent, formerly a Graboyes’ logistics specialist, was promoted to assistant project manager. Kent will partner with and support operations as well as provide support to the accounting and human resources functions.

Estimator Andrew Balas assumes the role of virtual design manager. Early last year Balas earned his Certificate of Management – Building Information Modeling (CM-BIM) and at that time was one of only 896 individuals in the US with this designation. Balas potentially is the only individual to hold this designation and work for an architectural glazing contractor. Balas has contributed to the implementation of Graboyes’ Building Envelope Coordination Process while also supporting its estimating, CAD, and service functions. In his new role, Balas will continue to support estimating, CAD, and service while also assisting with business development, especially regarding the company’s BIM/Revit-based services including façade design and building envelope coordination.

More about Graboyes Commercial Window and Glass Solutions

Graboyes Commercial Window and Glass Solutions, a leading NACC-certified Philadelphia-area glazing firm, is a leader in architectural glazing and commercial and historic window installation and retrofit, having contributed to the diverse built environment of Greater Philadelphia and the surrounding region for more than 35 years. The company provides window systems, interior glass partitions, unitized and stick-built curtainwall systems, high-performance storefront solutions, glass railing systems, and exterior and interior commercial window coverings and automated controls. From design to installation, Graboyes Commercial works with architects, developers, building owners, construction managers, energy companies, and general contractors installing systems in retrofit, historic restoration, new construction, and high-rise renovation applications. Specialties include virtual design services and occupied spaces including white-glove treatment.

In collaboration with its sister companies Graboyes Smart Buildings and Graboyes Efficiency Tenant, the group offers metered efficiency as a financial tool for creating long-term value for building owners through increased net operating income and improved tenant satisfaction achieved by improved building performance and comfort.

For more information visit www.graboyes.com.